

# Key steps for adopting a strategy

*Luben Panov and Eszter Hartay*

*European Center for Not-for-Profit Law*

*December 14 2016, Cyprus*

# What is a strategy?

- A policy document
- Support CSO development
- Establish framework for partnership
- Coordinate the policy towards CSOs
- Serve as a roadmap.

# What do strategies cover?

- History/Analysis of CSO sector and state of cooperation
- Principles
- Areas of support
  - *Legal framework*
  - *Funding*
  - *Participation in policy making*
  - *Service delivery....*
- Implementation and responsibilities
- Action Plan
- Monitoring and procedure for amendments

# Preconditions for successful implementation

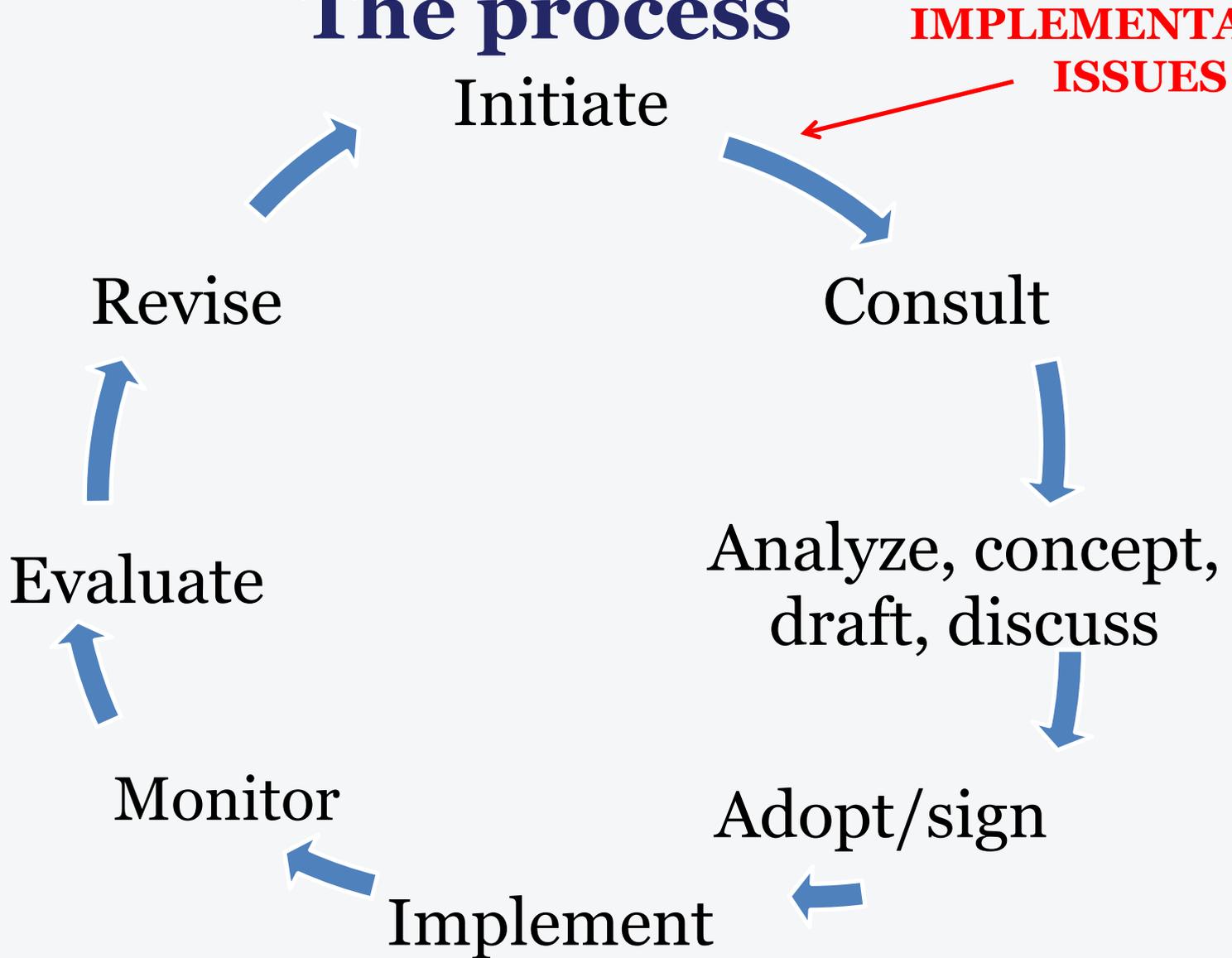
- Political will
- Commitment
- Participatory drafting and ownership
- Financial and human resources
- Awareness among CSOs and officials
- Implementation plan (adopted with the strategy or later)
- Institutional framework for implementation, monitoring and evaluation

# JOURNEY



Source: Flickr, Mark Sebastian,  
<https://www.flickr.com/photos/markjsebastian/13965306323>

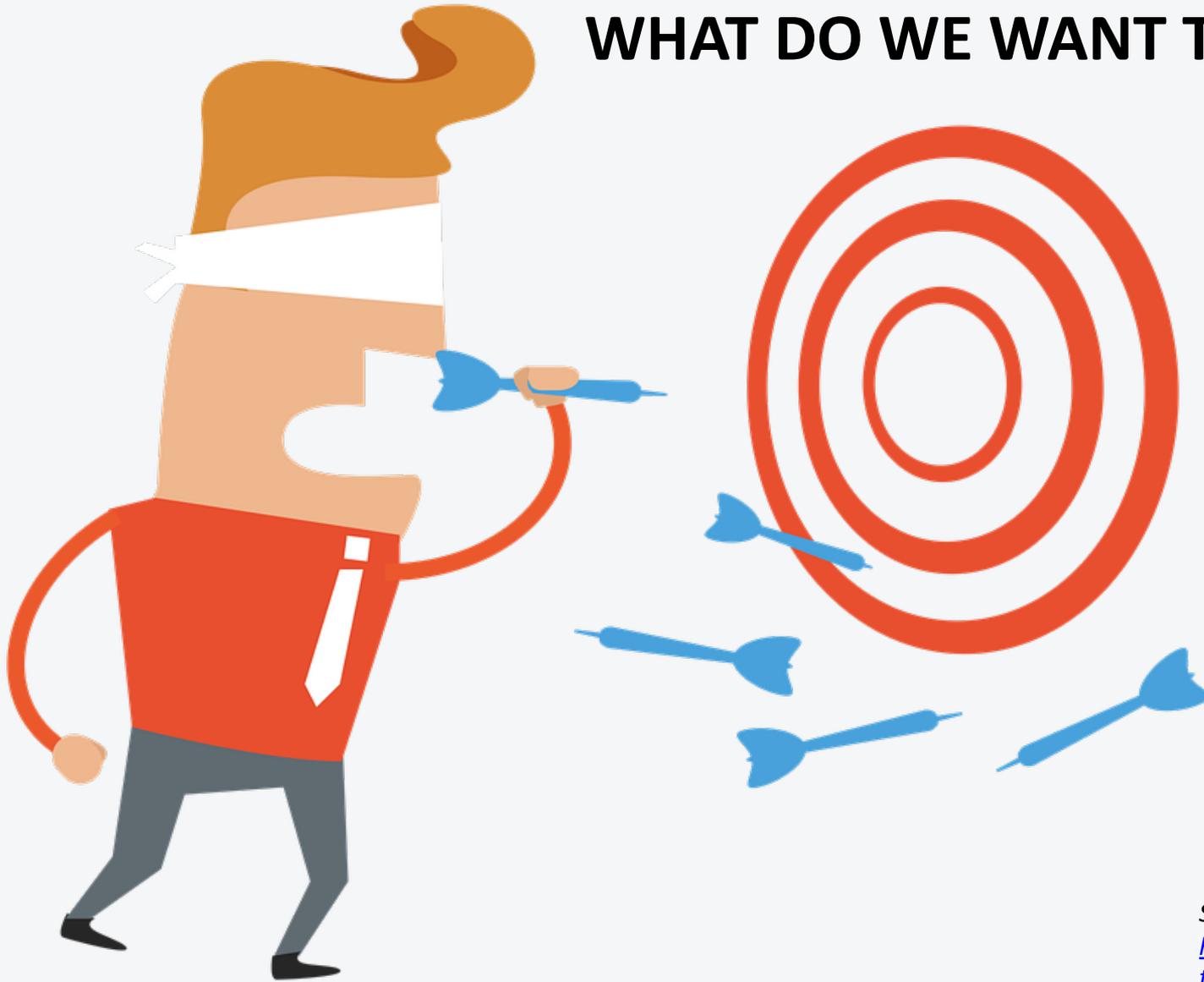
# The process





Source: The Blue  
Diamond Gallery,  
<http://www.thebluediamondgallery.com/scrabble/p/plan.html>

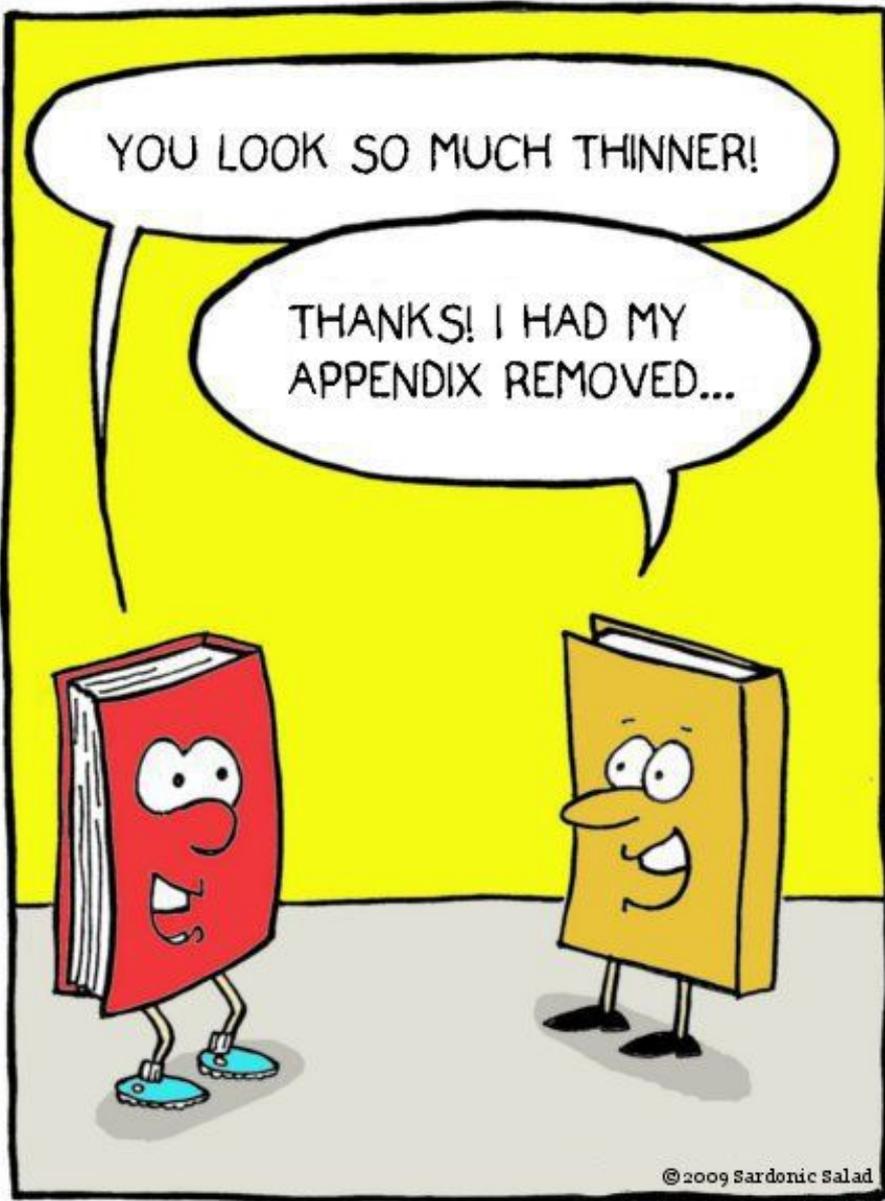
# WHAT DO WE WANT TO ACHIEVE?



Source: Pixabay  
<https://pixabay.com/en/blind-target-aim-dart-failed-823530/>

# WHO ARE THE PARTIES?





# FORM

- Unilateral/bilateral
- Action plan:  
simultaneously or  
following the adoption  
of strategy
- Who adopts/ratifies?

# WHO is involved in the process?

*Civil sector:* CSOs,  
umbrellas, informal  
groups, professionals,  
affected groups,  
experts...

*State:* government,  
parliament, ministries,  
local gov't...

## PARTICIPATORY APPROACH!

# How? - Tools

- Conferences and roundtables- e.g. NGO days and sector-wide events
- Working groups
- Internet (i.e. online consultation)
- Mass media
- Website on strategy
- etc...

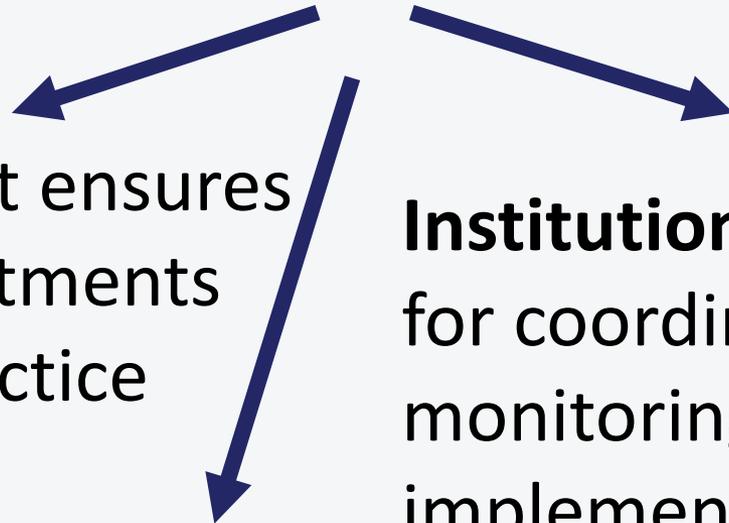
# Case study: Croatia

- **“Open space” methodology event** -develop pre-draft (key areas/topics and vision)
- **Working groups** to draft ideas for measures and activities
- **Several rounds of regional public consultations** and expert meetings
- **Inclusion of representatives from state administration bodies**
- **Wide national consultation** of the final draft, including online consultation.

# Case study: Bulgaria

- Initiated by CSOs **based on analysis** of state funding to CSOs
- **Study visit** organized to a group of decision-makers
- **Roundtable** organized by Minister for Managing EU funds-  
decision on **joint CSO-government working group**
- Joint working group selected a **smaller operative group** to  
develop first draft to be approved by the Roundtable
- **Online public consultation**
- **Public discussion** with all CSOs submitting comments
- **Official coordination among Council of Ministers** before  
adoption

# STRONGEST GUARANTEES of implementation



**Action Plan** that ensures that the commitments are put into practice

Sufficient financial and human **resources**

**Institutional mechanism** for coordinating and monitoring the implementation with

+ Mechanism for non-compliance

# Lessons learned

- Political will and commitment
- Journey to develop cooperation, trust and self-esteem
- Agreement on key issues- aim, form, parties...
- Priorities determined publicly
- Open and public process with possibility to provide opinions at various stages
- Several rounds of discussions, both online and in-person
- Guarantees for implementation: action plan, institutions, resources

# Thank you!

[www.ecnl.org](http://www.ecnl.org)



*@EnablingNGOlaw*